



March 31, 2020



**Indiana and Kentucky Pest Management Associations
Regional Workshop & Recertification Training**

John James Audubon State Park * 3100 US Hwy 41 North * Henderson, KY 42419

**REGISTER TODAY! 8 Hours of CEU's!
Credits for Indiana, Kentucky, Ohio and Illinois!**

Small Fly Control in Kitchens – Commercial or Residential.

8:00am-9:00am Jeff Caudill (Nisus)

Jeff Caudill is a Territory Manager for Nisus covering 12 states in the Midwest. Nisus Corporation was founded in 1990 in Knoxville, TN. Since then, Nisus has grown rapidly and is one of the leading suppliers of products to the professional pest management industry. Nisus is a privately held company producing a full line of pest management products, including wood protection, insect baits and odor control at its manufacturing plant in Rockford, TN.

Mr. Caudill will discuss small fly management (including inspection, identification and biology of vinegar flies, black eyed fruit flies, drain flies and fungus gnats) through implementation of a systems based integrated pest management program which includes a drain management program utilizing chemical and non-chemical controls. The focus is on Integrated Pest Management Principles for a small fly management program and utilizing new products and sanitation controls for managing small fly infestations including conducive conditions and locations that lead to fly infestations, such as sanitation, exclusion, mechanical controls, control products, customer communication and education and follow up.

The ABC's of Mosquitoes...Adversary, Biology, Control

9:00am – 10:00am Eric Ham (FMC)

Mr. Ham received his BS in Agriculture (Entomology) from the University of Kentucky in 1980. He has over 30 years of experience in the pest control industry, having worked as a pest control and termite control technician, entomology research technician at the University of Kentucky, and in both pest control product distribution and pest control product manufacture. He has been in his current position as Midwest Regional Manager for FMC Distribution, Inc. since 2011. Mr. Ham has given numerous presentations at pest management meetings in Indiana, Kentucky, Michigan, Ohio, and Tennessee. He holds certified applicator categories in Kentucky and Ohio. He is a member of Pi Chi Omega, the professional pest control fraternity.

With the recent increase in outbreaks of West Niles Virus (WNV) more emphasis is being placed on identification and reduction of mosquitoes in the urban environment. The better your understanding of this pest and where IPM principles can be applied the more successful PMP's will be in control. We will discuss biology of the normally encountered pest species of mosquitoes found in the urban environment and how we can incorporate that knowledge into formulating an IPM based control plan for reduction of this pest insect. PMP's also are facing a rapidly changing landscape of new products and concepts to gain control of the pest. This presentation will cover the latest products and concepts to help PMP's achieve success in urban mosquito control.



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Tuesday, March 31, 2020



10:00am - 10:10am

Break

New Technology for Termite Control Liquids and Baits

10:10am - 11:10am

Todd Brown (BASF)

Mr. Brown has over 23 years of experience in the pest and termite industry as a manufacturer representative. Mr. Brown is a Senior Sales Representative for the Professional Pest Control Group of BASF. He is responsible for the sales and technical support of BASF Professional Pest Control Products in a 5 state region. He received his BBA in Marketing from Stephen F. Austin State University in Texas. Since 1984, Todd has worked in all areas of the Pest Control Industry. Todd has developed and presented certification training to professional applicators on a wide variety of Pest Control topics at numerous regional, state, local and operator meetings.

Mr. Brown will discuss new technologies in termite control including termite baits utilizing integrated pest management principles and liquids. Todd will discuss subterranean termite biology, colony behavior, proper inspection techniques (to include types of building construction monolithic slab, jointed slabs, crawl space and basement types) so termite applicators have a better understanding of treatment strategies for effective termite management. The topic will also cover advantages and disadvantages to a stand-alone baiting system particularly in situations where termite damage necessitates immediate control of termites and use of a liquid termiticides in conjunction with a baiting system.

Maintenance and Care of the Compressed Air Sprayer

11:10 am - 12:10 pm

Chris Jamison - Pelsis

Mr. Jamison currently serves as the Regional Sales manager for Pelsis, the parent company of B&G Equipment and Curtis DynaFog, covering Tennessee, Kentucky, Missouri, Arkansas, Kansas and Nebraska. He manages all distribution and education for end users in his territory. Chris has an exclusive technical background in training and experience including 6 years as pest control technician, 10 years as Police Academy firearms instructor, 5 years as Medline - (Homecare Lines) Regional VP and 5 years as Invacare Corp Regional Sales Manager for Rehab Equipment. Mr. Jamison received his B.A. in Education from the University of Mississippi in 1991.

Mr. Jamison will discuss the importance of maintaining this critical piece of equipment used every day by pest control technicians. Topics including avoidance of pesticide leaks, replacing gaskets and hoses so leaks do not occur and general cleaning of the equipment so build up and clogs do not affect the performance of the equipment. Unfortunately, many newer technicians do not understand how to make simple repairs and maintain their B&G's. This talk will help technicians better care for costly spray equipment, avoid leaks of pesticides and possibly ensure a lifetime of usage.

12:10pm - 12:50pm

Lunch

Equipment and Tools for Pest, Turf and Wildlife Management -

"The inside scoop on rigs, traps, bait stations and general tricks of the trade"

12:50 pm - 1:50 pm

Matt Christensen - Truly Nolen & Critter Control

Matt Christensen is the Vice President of Christensen's Urban Insect Solutions, Inc. based in Lexington, KY. He has worked with his father Dr. Chris Christensen for 19 years and is the current LPCO holder for their company. Matt has an Associate's degree in Business and runs the day to day operations for the two franchises they own, Critter Control of Lexington and Cincinnati and Truly Nolen Pest Prevention of Lexington and Cincinnati. Matt has over 15 years of experience training and educating technicians and managers on technical aspects of Pest Management including pest control, wildlife and equipment used in day to day operations.

Mr. Christensen will discuss application equipment for pesticides, rodents, control and wildlife control for pest, turf and ornamental treatments. Matt's extensive years of experience in the field, have assisted him in designing this talk to help technicians in their everyday duty to Protect Public Health and customers wellbeing utilizing the many different application tools available for structural as well as Turf and Ornamental applications. Many tricks of the trades are presented in this practical approach for troubleshooting everyday situations in the field.



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Managing Roaches with Baits, Pesticides, IGR's and IPM

1:50pm - 2:50pm **Craig Valentine (Syngenta)**

Craig Valentine is new to Syngenta, but not new to the industry. He brings more than seven years of experience in the pest management and agriculture industries. He was mostly recently an agriculture representative at AMVAC Chemical Corporation from 2016 to 2018. Prior to that position, he spent five years with Dow AgroSciences. Of which, the majority were in professional pest management. He holds a bachelor's degree in Marketing from Ball State University. Craig lives in Fishers, Indiana, with his wife and their three children.

Mr. Valentine will discuss biology, identification, inspection, habits and control of Roaches with primary focus on German cockroaches to include exclusionary and sanitation practices as part of an Integrated Pest Management program. The Evolution of this Highly Adaptable Insect: Cryptic, Omnivorous, Synanthropic and Formulations, Methods and Treatment Techniques of an IPM Approach to control this insect which is once again becoming a difficult manage. In the past few years there have been whispers of cockroach bait aversion; Craig will update us on findings and dispel some myths surrounding this important issue including bait and product rotation to assist technicians and managers in daily operations.

2:50pm - 3:00pm **Break**

Regulatory Update - Record Keeping, New Laws and Regulations

3:00pm - 4:00pm **Steve Sims (Kentucky Department of Agriculture)**

Steve Sims is a 1977 graduate from UK with a B.S. Degree in Agricultural Pest Management. His past experiences include; 4-H and Fruit & Vegetable production as an Extension Agent, 14 years in a family owned business, and 14 years as sales Manager with All Rite Pest Control in Lexington, KY. He is a Board Certified Entomologist. In August of 2007 he became the Structural Branch Manager for the Office of Consumer and Environmental Services at the Kentucky Department of Agriculture.

Mr. Sims will explain processes of regulatory inspections and proper documentation as pertains to KDA inspections, as well as federal EPA regulations and guidelines concerning state efforts in our industry. The talk will include current laws and regulations applying to structural pesticide application in Kentucky to include licensed applicators from surrounding states working in Kentucky. The presentation will also include an update of current topics at the KDA including a website overview to receive information. He will also address current laws and regulations that affect the Pest Management Industry.

Fumigation

4:00pm - 5:00pm **Scott Robbins (A.C.E. Action Pest Control)**

Scott has over 20 years' experience in the pest management industry, including a wealth of everyday practical experience in residential and commercial pest management. Scott is a past president and board member of the Indiana Pest Management Association and holds his Associate Certified Entomologist Credentials as recognized by the Entomological Society of America. Mr. Robbins holds pest licensing in Indiana, Illinois and Kentucky. Scott is also an OSHA Outreach Trainer for General Industry. Scott serves as Technical Director for Action Pest Control and is responsible for overseeing all facets of technician training and evaluating emerging pest management technologies.

Mr. Robbins will discuss the key elements of fumigation operation including the many safety aspects involved, approved sites and target pests. Scott will discuss preparation, sealing tenting, fan placement, acceptable levels and clearing. Fumigation targeted pests will be covered to include; psocids, grain and flour beetles, bed bugs, spiders, rodents, and other pests. Some sites covered will include Single family homes, Pharmaceutical plants, Food facilities, Grain bins and seed processors, Flour mills, Warehouses, Barges, tractor trailer, and rail car containers. The primary focus of the presentation is to assist technicians and managers in the highly technical and potentially dangerous process of pest fumigation.



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MARCH 31, 2020—Henderson, KY**



REGISTRATION

Fees

Save \$\$ Register by March 25 to save \$25 per person! KPMA Member companies may register individuals at \$75.00 each. Non-KPMA members may register individuals at the \$95.00 each. After March 25, members will be \$100.00 and non-members will be \$120.00. Fees include all sessions, morning coffee, lunch, breaks and course materials.

Registration Deadline/Cancellation Policy

Registration should be received at least three (3) business days prior to the event. No refunds will be issued after this deadline. Substitutions may be made at any time.

Company Name: _____ KPMA Member: Yes No

Mailing Address: _____

City, State, Zip: _____

Phone : _____ Fax: _____

E:mail: _____ Contact Person: _____

Attendees (please print first and last name)

Total Fees:
 KPMA Members \$75/\$100 Non-Members \$95/\$125

Total Participants: _____ = \$ _____

Payment Method: _____ Check _____ Credit Card

Card #: _____

Exp Date _____ CVS Code _____

Signature: _____

Payment Information and Questions:
 Make Checks Payable to:
 Kentucky Pest Management Association
 485 N. Stanbery Avenue
 Columbus, OH 43209

Phone: 859-270-2755
 E-Mail: Kentuckypma@outlook.com
www.KPMAonline.org